



COPYWRITING-LED SERVICES FOR  
ADVERTISING, PUBLIC RELATIONS,  
DIRECT MARKETING & THE INTERNET

## **PRESS INFORMATION**

*from Orion Packaging*

### **Remploy turn to Orion Packaging for an automated production solution**

Wrapping and protecting the wide range of office and bedroom furniture made at Remploy's Swansea factory is a significant part of the manufacturing operation.

Until recently, the job of stretch-wrapping these products was done by hand. Given that the furniture produced could range from a flat-pack to a fully-assembled six-foot wardrobe, manual wrapping was often an arduous and time-consuming job.

As a company that prides itself on providing the best possible working conditions for employees who have a wide range of disabilities, it was clearly unacceptable to expect individuals to wrap a succession of irregular pallet-loads by hand.

The company's Industrial Engineer, Rxxxx Mxxxxx, had looked at various companies in the pallet-wrapping equipment sector and had formed a promising relationship with Orion Packaging in Hereford.

When this specific challenge arose, he made contact with Orion who invited him to discuss the problem on their stand at the NEC's 'Total Packaging Show' held in March of last year.

While he was there, Rxxxx Mxxxxx noticed that, unlike Orion's range of standard machines, one of its competitors had a pallet-wrapper that could operate with both bubble-wrap and stretch-wrap film. This would obviously provide more options when it came to wrapping the furniture at Remploy.

On mentioning this to Orion's team, their Sales Manager Axxxx Wxxxxx proposed that they manufacture a specially designed machine that would incorporate all the features that Remploy needed.

The machine which Orion designed for Remploy was based on the company's well-known semi-automatic pallet-wrapper, the LP500. This pit-mounted version with its 2-metre tower and 2.2-metre turntable has a dual delivery system – one dispensing bubble-wrap and the other pre-stretch film.

A specially-written programme enables the machine to bubble-wrap as its initial operation to protect the furniture, and then 'follow through' with stretch wrap to hold the products on the pallet.

As well as speeding up the wrapping process and creating a much more secure pallet-load, the job is no longer a manual one. In addition, the protective properties of the bubble-wrap have eliminated the need for expensive cardboard which had previously been used, thus ensuring that the machine will pay for itself many times over.

Although the wrapper's effectiveness in action speaks for itself, the initial justification for investing in the Orion machine was on the grounds of health and safety, with improved productivity coming a close second.

Rxxxx Mxxxxx is so pleased with this Orion design, his recommendation has resulted in Remploy placing an order for a similar model to be installed at their Wrexham factory.

"What I like about Orion," said Rxxxx, "is their pro-active approach and personal service. There's no doubt they went

the extra mile to produce the perfect machine for our needs at Swansea.”

ENDS

**Notes for Editors**

- Remploy is the UK’s leading supplier of employment opportunities for disabled people, providing jobs and training in all parts of the economy.
- Remploy has over 80 sites across the UK supplying half of the top companies with goods and services. Products include high-tech motor and electronic assemblies, school and college furniture, protective clothing for military and civil use, and printing and packaging.
- Remploy’s growing presence in the service sector supports both commercial and manufacturing operations. Services include the re-cycling of white goods and computers, office back-up and CCTV monitoring. The Managed Services Division provides teams supporting the NHS and local councils as well as commercial companies such as Unilever.
- Remploy’s mission is: “To expand the opportunities for disabled people in sustainable employment within Remploy and the communities it serves.”

**For further information, contact:**